

**GPBC Referral Report - For Dec 2018**

Reported on: 19-Dec-18

Dec 5 to Dec 18

| GPBC MEMBER                     | INT. LEADS | EXT. LEADS | TOTAL LEADS | INT. LEADS | EXT. LEADS | TOTAL LEADS |
|---------------------------------|------------|------------|-------------|------------|------------|-------------|
|                                 | GIVEN      | GIVEN      | GIVEN       | RECEIVED   | RECEIVED   | RECEIVED    |
| Antrilli Florist                | 0          | 0          | 0           | 2          | 1          | 3           |
| Anderson Interiors              | 2          | 0          | 2           | 0          | 0          | 0           |
| Anytime Fitness                 | 2          | 0          | 2           | 0          | 0          | 0           |
| Boyd's Automotive               | 0          | 0          | 0           | 4          | 0          | 4           |
| B's Beauty Petique              | 0          | 0          | 0           | 1          | 0          | 1           |
| Better Choice                   | 2          | 0          | 2           | 0          | 0          | 0           |
| BPG Inspections                 | 1          | 1          | 2           | 0          | 1          | 1           |
| Cammuso's Hair Salon Inc.       | 10         | 0          | 10          | 5          | 0          | 5           |
| Century 21                      | 0          | 0          | 0           | 0          | 1          | 1           |
| CertaPro Painters               | 0          | 0          | 0           | 1          | 0          | 1           |
| Chroma Studios                  | 2          | 1          | 3           | 4          | 0          | 4           |
| Ciarletta's Confections         | 9          | 2          | 11          | 8          | 0          | 8           |
| Computer Troubleshooters        | 6          | 3          | 9           | 0          | 1          | 1           |
| Corl Funeral Home               | 0          | 0          | 0           | 0          | 0          | 0           |
| Court Pest Control              | 1          | 0          | 1           | 0          | 0          | 0           |
| CPS Photography                 | 0          | 0          | 0           | 0          | 0          | 0           |
| Dad's Pub                       | 4          | 0          | 4           | 10         | 0          | 10          |
| Davis, Davis & Associates       | 3          | 0          | 3           | 1          | 0          | 1           |
| Elite Coach Transportation Corp | 4          | 1          | 5           | 2          | 0          | 2           |
| Energy Swing Windows            | 6          | 2          | 8           | 1          | 1          | 2           |
| Experienced Closing Services    | 0          | 0          | 0           | 1          | 1          | 2           |
| Family Legal Center             | 3          | 6          | 9           | 1          | 1          | 2           |
| Fazio HVAC                      | 0          | 0          | 0           | 0          | 2          | 2           |
| Flynn's Tire & Auto Service     | 3          | 0          | 3           | 11         | 1          | 12          |
| Henderson Construction          | 3          | 0          | 3           | 2          | 0          | 2           |
| Hills Glass Express             | 2          | 0          | 2           | 2          | 0          | 2           |
| Inkredibles                     | 2          | 3          | 5           | 12         | 1          | 13          |
| Inspired Closets                | 0          | 0          | 0           | 0          | 0          | 0           |
| Ives Eyecare Center             | 3          | 1          | 4           | 2          | 0          | 2           |
| Jadens                          | 0          | 0          | 0           | 5          | 0          | 5           |
| Levin Furniture & Mattress      | 1          | 1          | 2           | 0          | 0          | 0           |
| Made in The Shade Blinds        | 0          | 0          | 0           | 0          | 1          | 1           |
| Mangretta Lawn Service          | 0          | 0          | 0           | 2          | 1          | 3           |
| Minuteman Press Ad Specialties  | 1          | 0          | 1           | 1          | 0          | 1           |
| Minuteman Press Printing        | 0          | 0          | 0           | 5          | 0          | 5           |
| Movement Mortgage               | 0          | 0          | 0           | 1          | 1          | 2           |
| MPS Apparel                     | 1          | 0          | 1           | 6          | 0          | 6           |
| Neighborhood Values             | 3          | 1          | 4           | 0          | 2          | 2           |
| Overhead Door Company           | 7          | 3          | 10          | 3          | 1          | 4           |
| Petal a Memory                  | 1          | 1          | 2           | 2          | 0          | 2           |
| Phones Plus                     | 6          | 0          | 6           | 1          | 1          | 2           |
| Plumline Nursery                | 0          | 0          | 0           | 0          | 0          | 0           |
| Professional Training           | 3          | 0          | 3           | 0          | 0          | 0           |
| Reliance Business Solutions     | 2          | 0          | 2           | 3          | 0          | 3           |
| Rivardo Dentistry               | 0          | 0          | 0           | 0          | 0          | 0           |
| Rock Hard Coating               | 0          | 0          | 0           | 0          | 0          | 0           |
| Rupp-Fiore Insurance Services   | 1          | 0          | 1           | 4          | 0          | 4           |
| Rusmore Flooring                | 0          | 0          | 0           | 3          | 0          | 3           |
| Rutledge Cleaning Services      | 4          | 0          | 4           | 1          | 0          | 1           |
| S&T Bank                        | 2          | 1          | 3           | 6          | 5          | 11          |
| Security Systems of America     | 0          | 0          | 0           | 0          | 0          | 0           |
| ServePro of Monroeville         | 0          | 1          | 1           | 1          | 1          | 2           |
| Sharon Battle Travel            | 2          | 0          | 2           | 3          | 0          | 3           |
| Shaw Plumbing                   | 1          | 2          | 3           | 2          | 1          | 3           |
| Shield's Chiropractic           | 2          | 0          | 2           | 2          | 0          | 2           |
| Signs of Excellence             | 7          | 1          | 8           | 0          | 0          | 0           |
| SJM Power Company               | 3          | 0          | 3           | 7          | 5          | 12          |
| Sound Advice                    | 1          | 0          | 1           | 0          | 1          | 1           |
| Squeegee Squad                  | 4          | 0          | 4           | 2          | 0          | 2           |
| Steel City Media                | 3          | 0          | 3           | 1          | 0          | 1           |
| Talk'n Tables                   | 0          | 0          | 0           | 0          | 0          | 0           |
| Tesla Solar                     | 3          | 1          | 4           | 1          | 0          | 1           |
| Tina's Special-T-Cleaning       | 1          | 0          | 1           | 5          | 0          | 5           |
| Town Vision                     | 3          | 0          | 3           | 0          | 0          | 0           |
| Watsons Chevy                   | 6          | 0          | 6           | 0          | 1          | 1           |
| Wells Fargo Advisors            | 3          | 1          | 4           | 2          | 1          | 3           |
| Wauvavi Cyber Security Train    | 0          | 0          | 0           | 0          | 0          | 0           |
| <b>TOTAL</b>                    | <b>139</b> | <b>33</b>  | <b>172</b>  | <b>139</b> | <b>33</b>  | <b>172</b>  |